



EDMISTON

INTELLIGENCE

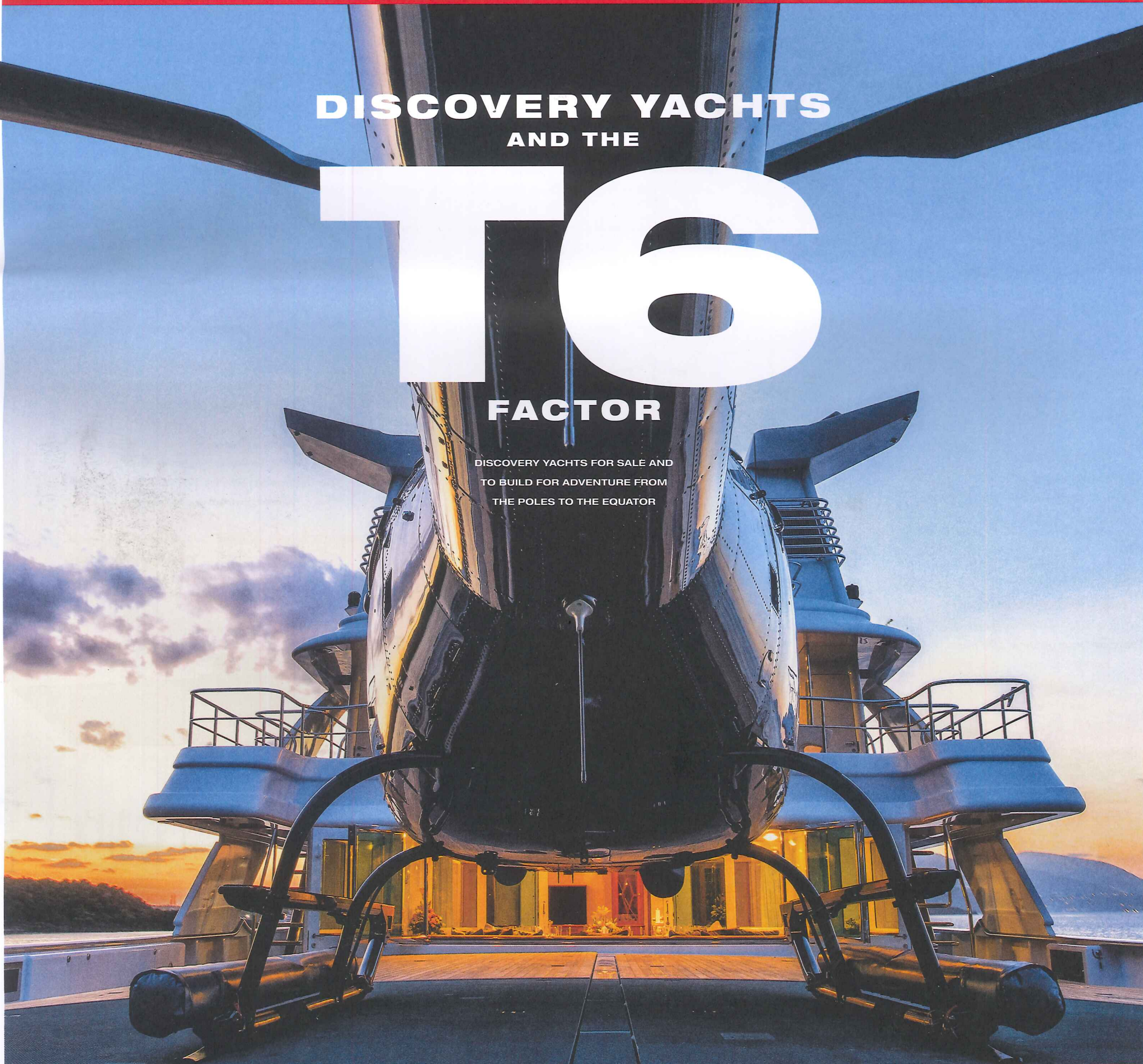
THE BUSINESS OF YACHTING

DISCOVERY YACHTS
AND THE

T6

FACTOR

DISCOVERY YACHTS FOR SALE AND
TO BUILD FOR ADVENTURE FROM
THE POLES TO THE EQUATOR



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Four Feadships for sale
from vintage to Vantage

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WIDER ZULU**

Three excellent yachts,
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three alternative hulls

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THE 80 METRE
CONUNDRUM**

How to own one of the
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DESIGN BY NUMBERS**

A nine-point insight before
you begin and 12 yachts to
consider before you go further

**THE €88 MILLION
SAILING YACHT**

8 ALTERNATIVE IDEAS
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some things are priceless.

**AFTER THE STORM
THE CALM.
WHERE TO CRUISE
THIS WINTER.**

Life after Azzam

NAUTA WAS FOUNDED IN 1986. THEIR FIRST PROJECT WAS A 23FT SAILING YACHT. IN 2013 AZZAM WAS LAUNCHED AND THE YACHTING WORLD DISCOVERED THAT THIS SMALL TEAM FROM ITALY WAS RESPONSIBLE FOR DESIGNING THE WORLD'S BIGGEST YACHT. SO WHAT HAPPENED NEXT?

"The first thing to realise", says designer-in-chief Luca Pedol, "is the design for Azzam was born of a philosophy codenamed 'Light' that we had been developing since 2006.

"Azzam started out at 145 metres but we worked with the naval architects at Lürssen to answer the client's requirements as the project grew to 180 metres.

"The Light principle comes from altering the ratio of inside to outside space from the normal proportions of 70/30 (inside/outside) to 50/50.

Less superstructure, very large windows and longer deck spaces combine to deliver what we call dimensional elegance."

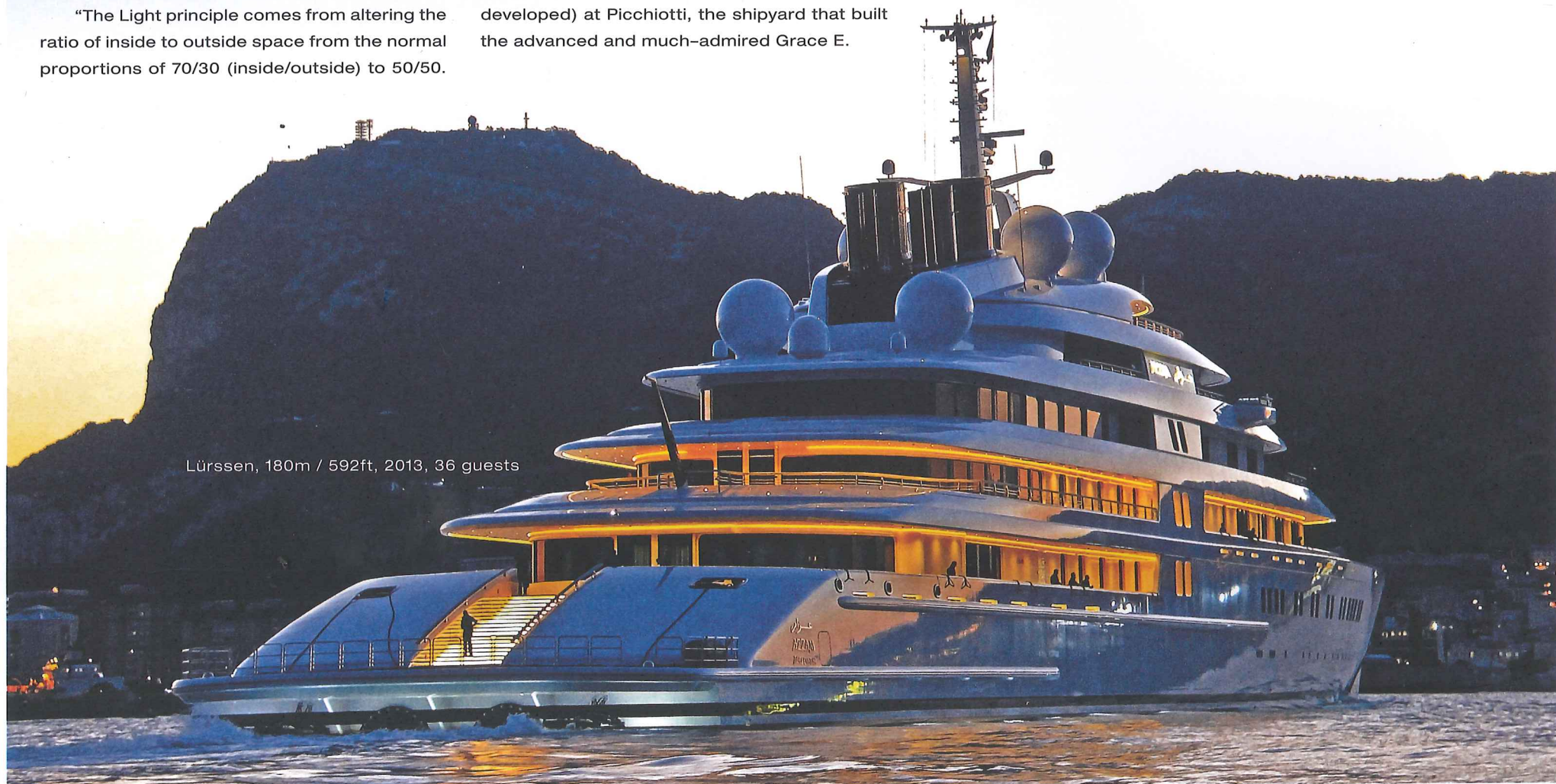
Eleven years after it was first conceived and three years after Azzam was launched, the Light principle keeps on developing. Nauta has a 102 metre fully engineered project in collaboration with Oceanco and a 50 metre project (also fully developed) at Picchiotti, the shipyard that built the advanced and much-admired Grace E.



102m Oceanco



50m Picchiotti



Lürssen, 180m / 592ft, 2013, 36 guests